

CELEBRATE THANKSGIVING IN A NEW WAY!!

Once the trick-or-treaters have filled their bags and the costumes are put away, everyone turns their attention to the fast approaching holidays. Yes, Christmas decorations are sparkling in the stores and are begging to be put up, but the month of November is the perfect time to remember what we are thankful for! Do you already have plans on how to get your residents and teams in the thankful spirit? If not, here a few new ideas to try!

COLLABORATIVE THANKSGIVING TREE

Set up a collaborative thanksgiving tree in the main office or entryway to your community. Have residents or team members write the things they're thankful for on fall colored leaves (you can find lots of leaf templates online). Get really creative with a vase or planter and gather branches to hang the leaf notes with string. If you don't have room for a full "tree" and lots of branches for hanging, consider a flatter tree that can be hung on the wall and leaves can be attached to.

TURN YOUR THANKSGIVING DINNER INTO A RECIPE BOOK

Everyone loves that carry-in potluck dinner where you can try out new side dishes or the favorites you have been waiting all year long for (Cheesy Potatoes from Peggy are the best!) brought in by co-workers and residents. Why not ask everyone to bring a copy of the recipe with them? It would be tons of fun to scan in the recipes and make a little booklet to share or post them on your social media (with permission) to share the Thanksgiving food love with everyone!

THANKSGIVING AROUND THE WORLD

Our local community is a diverse mix of traditions and customs, so why not celebrate Thanksgiving in a new and different way? Whether you ask residents and team members for their ideas or take a few minutes on Google, set up a few different tables at your potluck to feature some different traditions.

BUILD A THANKSGIVING BASKET TO SHARE

Encourage everyone that brings a dish to the potluck to also bring a set of the non-perishable ingredients to donate to a basket to share with others in need (or place directly in the Community Harvest Food Barrel!). Making Green Bean Casserole? Bring extra cans of green beans, cream of mushroom soup, and fried onions to donate!

BAKE OFF!

Mmmmmm, who does not love the smell of treats baking in the oven? (Or a really good cinnamon roll or pumpkin pie candle burning for those of us with no baking skills!) Challenge your team to have some competitive fun and bake up all their favorite baked goods to bring in the week before Thanksgiving. Invite your residents or team members to come in and judge their favorites. The winner can then be featured at your potluck dinner the next week!



WE WOULD LOVE TO SEE HOW YOU CELEBRATE THIS MONTH! SEND US A FEW PICTURES AND WE WILL SHARE ON THE ASSOCIATION'S FACEBOOK AND INSTAGRAM PAGES!

OmSite

www.aafw.org • E-mail: info@aafw.org • (260)482-2916 • Fax (260) 482-5187



APARTMENT
ASSOCIATION
OFF FORT WAYNE - NE INDIANA, INC.

Can't Find Your Name?

Followers on Facebook 10.1.2018 - Aaron Lewis•Adam Bruce•Adam Mueller•Adonnis Richardson•Aimee Apollo• Alex Arnold Sr. •Alex Zurbrugg•Alexandria-Kathy Christine-a Millard•Alice Wenzlaff•Alicia Sadler•Alisha Gant•Alisha Jones•Allison Leigh•Amanda Ballinger Lahrman•Amanda Kohman•Amber L Taylor•Amol Shelke•Amy Gepfert•Amy Torrez-Alfaro•Andrew Adkins•Andrew Botieri•Andrew Kershner•Andrew Ratliff•Angela Glass•Angela Peoples•Ann Padgett•Ann Travis•Anne Marie Stephenson•Anne Sadovsky•Arlene Hay•Arlene King•Ashley Kay•Ashley Pape•Ashton Shaffer•Be Shambre•Becca Wilson•Becki Adkins•Pauley•Ben Bucher•Ben Geise•Beth Cox-Morgan•Bethany Tilden•Betsy Perry Patton•Betty Justice•Beverly Barrand•Beverly Napier Steffen•Bob Vince•Brandi Galbraith•Brandie Turner•Brandy Schlatter•Brenda White•Brent Williams•Brian Ferguson•Brianna Bruner•Bridgett Jackson•Brittany Carlyn Krieg•Burda Ashley•Ca Tor•Caitlyn Marie Escamilla•Cari Aeschliman•Carolina Giselle Garza•Casandra Almo•Cathy Macaione•Cecilia Gonzalez Rolf•Chad Grapner•Chapel Oaks•Charles Inzer•Chasity Mims•Children's Hope House•Chris Connell Smith•Chris French•Chris King Dye•Chrissy Grimes•Christella Abbott•Christina Failla•Christy Collings•Cindi Archbold•Cmd Development•Colby Bandelier•Colleen Blankenship•Colleen Lemmon•Connie Denton•Cory W. Thomas•Craig W•Cynthia Lamb•Cynthiann King•Daisey Rennee Moseley Triska•Dan Danny V Vargas•Dan N Sherry Townsend•Dana Clark•Dana Myers•Daniel Moulton•Danny Dugger•Dariene De La Riva•Darren Lichtsinn•Dave Marr•David Becker•David Bodien•David C Roach•David Christopher Roach•David Creek•David Helvie•David Henry•David Lamb•David Maldonado Jr. •David Marr•David Wenger•Dawn Campos Gilreath•Deanna Storms•Deb Striker•Debbie Haukenberry•Debra Hitchcock Henderson Crews•Demetria Jones•Derek Smith•Desiree Reiner Starr•Diana Miller Twillie•Dianna Parish-Crumpacker•Dollie Martinez•Donna Golembiewski•Donna Hickey•Donna Pack-Young•Donovan Anthony Coley Sr. •Ed Sall•Elaine M. Simpson•Elizabeth Crinion•Elizabeth Daniel•Emanuel D Harris•Emily Adkins•Eric Exner•Eric Knight•Erica N Jerry Hall•Erin Olinger•Fountain Lake•Francine M. 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ONSITE

ADVERTISING RATES

Annual Rates

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Quarter Page \$579

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FULL-COLOR Ads for ALL Advertisers
Clickable Link to Your Website/Email

The **OnSite** is displayed on the newly launched AAFW-NEI website. **What does this mean for advertisers?**

- * Full-Color advertisements for ALL advertisers
- * Direct link to your website. This will make it extremely easy for potential customers to visit your website!
- * Email hyperlinks from your ad allowing easy communication and requests for proposals
- * Increased exposure as **OnSite** newsletters will be available to AAFW-NEI members AND the community

The **OnSite** is the area's leading source for multi-family housing information! Your advertisement in the **OnSite** will be a regular reminder for not only your current customers, but also an introduction to those new and/or potential customers within the Association and to the thousands of visitors to the Association website.

The **OnSite** is published monthly and is posted on aafw.org on the first business day of the month. Emails with direct **OnSite** links will be sent to AAFW-NEI members and key community leaders. Facebook posts will also alert followers that a new issue is available.

Size of Advertisement: Business Card Quarter Page Half Page Full Page

Company Name: _____ Representative: _____

- Use the 2018 Advertisement I will send a NEW digital image Advertisement design needed

Advertising Agreement Deadline is
November 30th to be in the
January 2019 Issue.

Apartment Association of Fort Wayne-NEI
Phone: (260) 482-2916; Fax: (260) 482-5187
E-mail: bwyatt@aafw.org

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Beth

Peggy

Hope

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2018 Summit Celebration Preliminary Nomination Form

- Manager of the Year/Sharon K. Hauser Award**
Name of Nominee: _____
- Maintenance Supervisor of the Year**
Name of Nominee: _____
- Assistant Manager of the Year**
Name of Nominee: _____
- Independent Owner of the Year**
Name of Nominee: _____
- Distinguished Service Award/Outstanding Volunteer**
Name of Nominee: _____
- Maintenance Technician of the Year**
Name of Nominee: _____
- Leasing Consultant of the Year**
Name of Nominee: _____
- Associate Member of the Year, 1-14 years**
Name of Nominee: _____
- Associate Member of the Year, 15+**
Name of Nominee: _____
- Community Service Program**
Name of Nominee: _____

- Outstanding Customer Service**
Name of Nominee: _____
- Rising Star**
Name of Nominee: _____
- Rookie of the Year**
Name of Nominee: _____
- Lifetime Achievement Award**
Name of Nominee: _____

Winners of Summit Celebration Awards are not eligible to win for a two-year waiting period.

I understand that I will be contacted by a Summit Celebration Committee Member to complete the official nomination form.

Name: _____
 Company/Community: _____
 Best Time to Reach Me: Mornings Afternoons
 Best Phone Number: _____
 Email: _____
 Fax back to (260) 482-5187 or Email to pmeyer@aafw.org

*Winners will be announced at the 2018 Summit Celebration, March 23, 2019.
 If you have any questions, please contact Peggy Meyer at (260) 482-2916.*

2017 Summit Celebration Maintenance Technician of the Year Jim Sparkman, Carriage House of Kendallville



Here is what was said about our winner at the 2017 Summit Celebration ...

Our winning technician walks the property with not only his Supervisor with not only his Supervisor with not only his Supervisor but also the Community Manager weekly. He contributes to each unit's Annual Inspection, completes the Preventative Maintenance reports, and stays on top of all costs that affect the property. He believes in trying to correct all items in house before contracting anything out. He believes in attacking all Service Requests immediately. He never pushes them back to the next day, ensuring they get completed within 24 hours. If the maintenance day ends at 5pm, he can be seen in an apartment still completing a repair well after. Not only does it make residents feel that they are important, it keeps the property in great condition. In 2017, he helped the property reach a 97% score at its REAC inspection. He has a leader mentality that serves his community impressively. He can be seen working on appliances, keeping up the grounds, or cleaning the Clubhouse and Leasing Center. Whether it is in his job description or not he is eager to help with anything that is needed. In fact this technician is also completing his Certificate for Apartment Maintenance Technician to add to his skills. This technician's kindness and compassion sets him apart from other maintenance personnel. Every year during the holidays, he contributes to a needy family within the community. He also is present at every resident function playing Santa, giving out candy at the Trunk or Treats and calling out the bingo numbers at the kid events. He is always coming up with ways to engage the residents and giving them a sense of community.

New Member Corner ~ NEW AAFW-NEI Members



Please join us in welcoming our **NEW** AAFW-NEI Members!

We would like to welcome them and encourage them to take advantage of the many benefits of their Association Membership. Please take a moment and seek them out at future events and meetings!

~ **Apartment Community** ~

Skyline Tower

Manager: Aimee Fyfe

855 Webster Street, Suite 308
Fort Wayne, IN 4802

Phone: (260) 710-4043

Email: afyfe@bradleyco.com

GLC Skyline LLC

123 UNITS (Conventional)

~ **Management Company** ~

GLC Skyline LLC

Contact: Megan Wilson

855 Webster Street, Suite 308
Fort Wayne, IN 4802

Phone: (260) 710-4043

Email: leasing@skylinetowerfortwayne.com

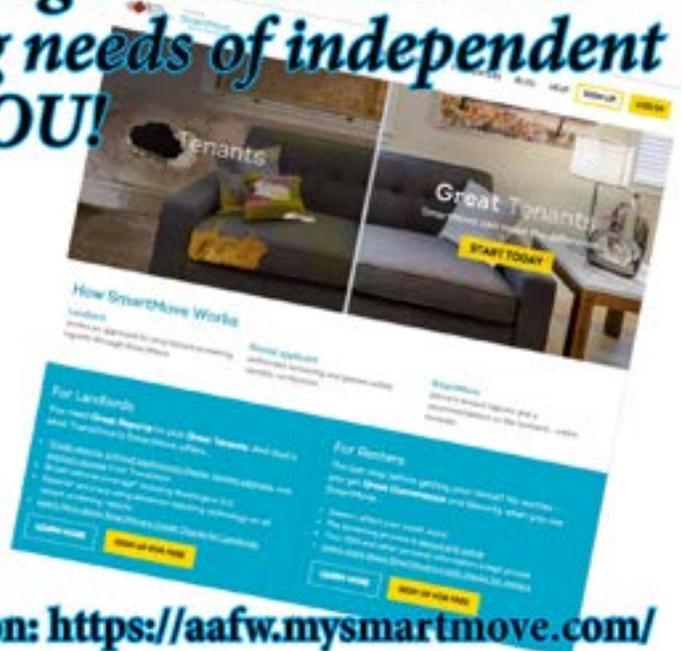
Properties Managed:

Skyline Tower

If there is a company that you work with that is NOT a member of the AAFW-NEI and you think should be contact the AAFW-NEI Staff so they can send out information on our organization.

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Congratulations to the Newly Elected 2019-2020 AAFW-NEI Board of Directors!!

Newly Elected Regular Member Representatives

AAFW-NEI Members voted for their **2019 – 2020 representatives** for the **Board of Directors** at the Annual Meeting on October 16th. At the October 23rd Board of Directors Meeting, our current Directors voted on the **2019 Executive Officers**.

David Lamb, CAMT+E
RealAmericaManagement LLC

Sherry Shaw, CAM, NALP
Chronister Properties

Congratulations to all our candidates on their nomination as well as those elected to serve!!

Newly Elected Associate Member Representative

Jon Roach,
Edge Supply

**** 2019 Executive Officers will be included in the December OnSite!***



EPA Section 608 CFC Certification Exam Changes!!!

New Regulations have passed for the EPA Section 608 Clean Air Act that will change the CFC Exam.

If you still need to take a retest of a specific section of the exam to attain your certification, you must do so by December 1st, 2018 or you will be required to retake the entire NEW exam.

Technicians with a current certification will not need to retake their certification.

For more information on the regulations going into effect, visit
<https://www.epa.gov/section608/revised-section-608-refrigerant-management-regulations>



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~ A Note From the AAFW-NEI ~

A letter from our AAFW-NEI Board Member



10 Years?? Time Flies

By Tammy Brandt, Past President,
New Generation Management



I can't believe it's been 10 years since I started on the Board!!!

I started on the board in January 2009 and my last day as a Board member will be December 31, 2018. I have been everything: President, Vice President, Treasurer, Secretary and Past President. What a great experience it has been, the things I've learned, the changes I've seen, the friendships I've gained, business partners I have worked with, and mentors I have learned from. It will be a big change not having the monthly Board meeting on my calendar, but sometimes, change is good. It's always great to welcome new Board members to bring new and fresh ideas.

I have to admit, I was nervous and timid to join, so for the first 6 months, I sat back, listened and took it all in. **Then I realized we are a team, it takes a team and we are all reaching for the same goal, we want the best for the Association.**

If you've never been on a Board or even if you have, and are interested in checking it out, feel free to come to a Board meeting at the Association office, we meet the **3rd Tuesday** of each month at **8:00 am** in the **back building**. Board elections are annually in October, but it seems each year there is at least one Board Member that for some reason or another has to resign, so we continue a list of members interested in joining.

Here are a few things to know about the Board:

- ◆ There are 12 Board members, 9 regular members, 2 associate members and 1 independent rental owner;
- ◆ The term is for 2 years.
- ◆ The Board meets monthly on the third Tuesday to review Association business.

- ◆ To be part of our executive slate, you would start as Secretary, move to Treasurer, then Vice President and finally President.
- ◆ As a board member you are required to attend each board meeting, the monthly breakfast and be on a Committee.
- ◆ Our President represents the Fort Wayne Chapter on the IAA Board of Directors
- ◆ The President runs the local Board meetings, speaks at the annual Summit Celebration awards program and sometimes the monthly breakfast connections. If you aren't fond of public speaking, you will be much better at it once you are done being President.
- ◆ After your term as President you will be appointed as Past President to offer guidance and advice to the new President and Board.

Overall, this has been a memorable experience and I wouldn't change it!!

I'm sure I speak for all Board Members, a **HUGE** Thank You to the Association Staff for all you do!!!

YOU ARE APPRECIATED!!!

Tammy Brandt



AAFW-NEI Event Calendar Highlights



S	M	T	W	T	F	S
				1	2	3
4	5	<u>6</u>	7	<u>8</u>	9	10
<u>11</u>	12	<u>13</u>	<u>14</u>	<u>15</u>	<u>16</u>	<u>17</u>
18	19	20	21	<u>22</u>	<u>23</u>	24
25	26	27	28	<u>29</u>	30	

6 ELECTION DAY

8 CFC CERTIFICATION COURSE

9 a.m. – 4 p.m. @ AAFW-NEI Office

11 VETERANS DAY

13 NOVEMBER BREAKFAST

8 a.m. @ Ramada Plaza

Social Media is an effective marketing tool that allows you to reach the right audience at the right time. Dustin Hensley with ImpactFW.com will be joining us to share the latest trends and insights on the proper usage of social media for your business, including:

- Which social platforms are worth your time and attention
- Advertising budgets on the major platforms
- What comes after social media?
- Plus YOUR questions answered! Ask them before the meeting at <https://impactfw.com/ask>

14-17 NAA ASSEMBLY OF DELEGATES

Phoenix, Arizona

15 EDUCATION 2018 ~ FAIR HOUSING

9 a.m. – 12 Noon

@ AAFW-NEI Office

Each prospective and current resident is entitled to the same, equal treatment under the law. So it is imperative for every team member onsite to have regular Fair Housing training. Laws change, new interpretations come out, and every day there is a new situation or question to tackle. Join us to keep your Fair Housing knowledge up to date. The session will also include real scenarios to think about what you would do given a similar situation.

22-23 THANKSGIVING – OFFICE CLOSED

29 PROPERTY ROUND TABLE: HIRING, RETENTION & PROMOTABILITY

8:30 a.m. – 10 a.m. Hosted @ Oak Crossing Apartments

Share your successes and challenges in an open forum over a cup of coffee with your peers in the multifamily industry. Our Special Topic in November will be Hiring, Retention & Promote-ability with an open forum at the end for any hot topics attendees want to discuss. The roundtable is FREE and open to all office team members, allowing you to gain some new ideas and share your challenges.



Open your doors of influence. . . You hold the Key

Register Employees from _____

Step #1

per apartment community

- 1-10 Units - \$100
 - 11-25 Units - \$150
 - 26-50 Units - \$200
 - 51-150 Units - \$300
 - 151-300 Units - \$400
 - 301-499 Units - \$500
 - 500+ Units - \$600
 - Associate Member - \$150
- Subscriptions are available for Management Companies. Please call for more information.
- ** All Education Subscribers receive 10% discount on certification & designation courses **

Step #2

We understand this Education Subscription will allow each member of our team to attend all of the 2019 Educational Series courses.

Here's how we would like to secure our participation:

- Please invoice for full amount in January 2018
- Installment Option (please go to step 3)

Step #3

(if needed)

Installment Option:
Program subscriber will be invoiced in four installments (amount listed below)

January, February
March & April

- 1-10 Units = \$25
- 11-25 Units = \$37.50
- 26-50 Units = \$50
- 51-150 Units = \$75
- 151-300 Units = \$100
- 301-499 Units = \$125
- 500+ Units = \$150
- Associate Members = \$37.50

Final Step

Invoicing to take place
in January 2019

By signing below, we understand that this is a binding contract for the full amount of the program subscription. Cancellations are not permitted and no refunds or account credits will be allowed. Non-payment will result in the immediate suspension of all program participation and member privileges.

Manager/Owner (please print) _____ Manager/Owner Signature _____

Cancellation Policy: If as a subscriber, an employee registers for a course and does not cancel by the advertised cancellation date, a \$10 charge will be billed to the subscriber. Substitutions are accepted at any time. If you have a disability that may require accommodations to participate, please call (260) 482-2916.

The Apartment Association of Fort Wayne ~ NE Indiana

3106 Lake Avenue, Fort Wayne, IN 46805; (260) 482-2916; Fax: (260) 482-5187
E-mail: info@aafw.org; www.aafw.org

DON'T MISS OUT ~ LAST CLASS OF THE YEAR!

The Apartment Association of Fort Wayne - NE Indiana Presents

2018 CFC Certification Course Training EPA Section 608 Certification Thursday, November 8, 2018

This course prepares technicians for the EPA Certification Exam through ESCO

Location: AAFW-NEI Office - 3106 Lake Avenue (Corner of Lake & Hobson) from 9 a.m. to 4 p.m.

Check Course Type

AAFW-NEI Member

- Full Course & Exam - \$129
- Individual Test - \$79

(No Instruction for the Individual test)

AAFW-NEI Non-Member

- Full Course & Exam - \$258
- Individual Test - \$158

(No Instruction for the Individual test)

Christopher Peraino, has over 25 years in the maintenance field and has taught the Certificate for Apartment Maintenance Technician designation course and the EPA Section 608 CFC Certification program for at least 15 of those years. He also assisted the National Apartment Association (NAA) in the curriculum of the Heating & Cooling portion for the CAMT program. He is currently the Building Operations Manager for the Detroit Institute of Arts.



Course Date

- November 8, 2018

Name: _____ Company Name: _____

Address: _____ City/State/Zip: _____

Phone: _____ Fax: _____

Authorized Signature: _____

- Enclosed is \$_____
- Invoice my company for \$_____
- Paying by Credit Card**.

Signature _____

***Exam retakes can only be taken by those that took their original testing through ESCO.**

Please Choose the Footlong Subway Sandwich that you would like for lunch. All condiments will be available on the side. All sandwiches will be on white bread, unless you make a special request.

- Black Forest Ham
- Cold Cut Combo
- Italian B.M.T.*
- Turkey Breast

Lunch Sponsored By:



****Credit Card Payment Instructions will be sent to you. Processing fees apply.**

Cancelation Policy: Full refund if canceled by published deadline. Registration Deadline is two weeks prior to the course date. Contact the AAFW office for full details. If you have a disability that may require special accommodations to participate, please call (260) 482-2916. **Spanish Exam Version Available**

**Remit to: AAFW-NEI, 3106 Lake Avenue, Fort Wayne, IN 46805
Phone: (260) 482-2916; Fax: (260) 482-5187; E-mail: info@aafw.org**



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***Registration Deadline is
February 1, 2019***

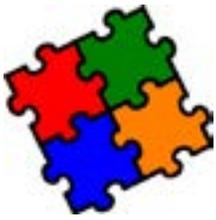
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◆ NOVEMBER REGISTRATION ◆

◆ Fair Housing (3 CEC's)

Thursday, November 15, 2018: 9 a.m. to 12 Noon @ AAFW-NEI Office
Instructor ~ METRO

Cost: FREE for Education Subscribers
\$45 per person for Non Education Subscribers



Each prospective and current resident is entitled to the same, equal treatment under the law. So it is imperative for every team member onsite to have regular Fair Housing training. Laws change, new interpretations come out, and every day there is a new situation or question to tackle. Join us to keep your Fair Housing knowledge up to date. The session will also include real scenarios to think about what you would do given a similar situation.

~ Registration & Cancellation Deadline: Tuesday, November 13, 2018 ~

◆ Property Roundtable: Hiring, Retention & Promotability

Thursday, November 29, 2018: 8:30 a.m. to 10 a.m.
Hosted at Oak Crossing Apartments

Cost: FREE



Share your successes and challenges in an open forum over a cup of coffee with your peers in the multifamily industry. Our Special Topic in November will be Hiring, Retention & Promote-ability with an open forum at the end for any hot topics attendees want to discuss. The roundtable is FREE and open to all office team members, allowing you to gain some new ideas and share your challenges.

~ Registration & Cancellation Deadline: Friday, October 26, 2018 ~

Cancellation Policy ~

ALL cancellations AFTER the cancellation date will be charged a NO SHOW fee of \$45 per person for Non Education Subscribers and \$10 per person for Education Subscribers.



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IAA AWARDS OF EXCELLENCE NOMINEES!

Congratulations to all the folks from Northeast Indiana that were nominated for a Prodigy Award & Award of Excellence at the IAA MidWest Multifamily Conference!

RICK STAPP REGIONAL SUPERVISOR OF THE YEAR

Tara Arms, RealAmerica Management LLC

MAINTENANCE TECHNICIAN OF THE YEAR

Dave Bengel, Bridges Property Management
Mark Felger, RealAmerica Management LLC
Vance Recker, In Good Company LLC

GRACE MCFADDEN MANAGER OF THE YEAR

Lisa Pavey, RealAmerica Management LLC
Jodie Pearson, Cambridge Square, Gene B. Glick Co.
Monica Richardson, Archer's Pointe, Gene B. Glick Co.

ASSISTANT PROPERTY MANAGER

Terri LeQuia, RealAmerica Management LLC
Deanna Storms, Archer's Pointe, Gene B. Glick Co.

IAA AWARDS OF EXCELLENCE WINNERS!

Join us in congratulating our local winners from the 2018 MidWest Multifamily Conference held last week in Indianapolis!

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Mark Felger, RealAmerica Management LLC

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Archer's Pointe, Gene B. Glick Co.

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Full Photo Wrap-up!

40th Anniversary Celebration

Club Soda, Fort Wayne

October 18, 2018

~ AAFW-NEI 40th Anniversary Memories ~
A Walk Down Memory Lane...

The **40th Anniversary Celebration** was an evening filled with fond reminiscing, laughter, old friends and new memories. Several attendees commented how nice it was to unwind with peers and friends, with no set agenda, no timeline, just a chance to reconnect, trade stories, and celebrate what we all do for the community. Something that is so unique to our industry is the fact that while the location we work at may change, the people we serve and the relationships we create, really does not. Several times throughout the night you could hear a squeal of delight and see a long hug or firm hand shake exchanged as old friends and co-workers saw each other.

If you missed some of the reminiscing, here are a few of the stories that were shared:

- ◆ The Breakfast Connection meetings used to be called **Bacon & Bits**. Oftentimes members were talked into joining a skit to promote a class or event. **Rose Newman-Clevenger & Tom Deitche** did their best to **NOT IMPRESS** in a skit to promote a class on how on how to Dress Professionally! Tom came in with plaid pants, a nerdy shirt and hat and I am sure a pocket protector with a calculator, while Rose donned big gaudy earrings, a short skirt and other questionable attire. There was also a rumor about someone wearing a diaper at a meeting, but no one could recall just who that was (any guesses?).
- ◆ The **Community Outreach Committee** was originally called the **Fundraising Committee** and then the **FUNraising committee**. **Carole McConnell & Ann Travis** shared memories of all the things they did to raise a little money, like collecting phone books to recycle, garage sales, chicken sales, and much more.
- ◆ **Mary Ehinger** one of the long time delivery drivers for the *Apartment Guide* shared how she has seen the community change and of course the number of apartment communities she delivers to.

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By AAFW-NEI Board Members & Staff

AAFW-NEI Board Members

Angela Peoples, President

The one thing I am most thankful for is my children. Without a doubt...they are the reason I was put here on earth.

David Becker, Vice President

I am thankful for my beautiful wife, 5 awesome sons, 1 perfect daughter, and 1 amazing granddaughter.

Tammy Brandt, Secretary

I am personally and professionally thankful for our family business that's doing great and being part of the 3rd generation to keep it going strong!!

Angie Rose, Treasurer

I am thankful for having a loving husband who supports me like none other; two boys who I love and admire more than life itself; I am grateful that I have a job that I love going to everyday and very appreciative that I have friends who are like family. If only we could all live our life Thankful.....It is not happy people who are thankful. It is thankful people who are happy.

Carole McConnell, Past President

Thankful for my grandbabies! They light up my life.

Debra Crews, Director

I am thankful that my husband is an excellent cook!

Michele West, Director

I am thankful the opportunities that I have been afforded in this industry over the years and the future opportunities that may come my way. It has allowed me to support my family, make some amazing friends and learn from so many different people.

AAFW-NEI Staff

Beth Wyatt, Executive Director

Three beautiful little girls that keep me on my toes. A husband that hunts – no worries about a salmonella outbreak and beef recall over here! Country living that brings me peace in an otherwise crazy life.

Peggy Meyer, Operations Coordinator

A hot, fresh brewed cup of coffee with sugar-free sweet Italian crème creamer in one of my several favorite mugs. Being a mom, wife, sister, daughter, aunt, great aunt, friend to those that I love and the ability to be present in their lives. The family that Brian and I have built over the past 23 years. Our life isn't perfect, but it's all ours!!

Continued on page 20





SO VERY THANKFUL



Continued from page 19

Hope Zellers, Membership Services Coordinator

I am thankful for my nieces and nephews, they are a constant reminder to appreciate the simple things in life and to be in the moment. I am thankful for my husband Justin, he has been by my side thru everything and I could not imagine taking anything on in life without him. The last but NOT least thing I am grateful for is my Dad. His love, his support, his appreciation for life and all it had to offer good and bad. and his strength was inspiring. I try to live as he did.

Christine Wright, AAFW-NEI Intern

I am thankful for classes that do not meet, sweets and something I am NOT thankful for is CHEESE!

AAFW-NEI Board Members

Too Shy to Answer:

- *Nikki Gillenwater, New Generation Management
- *Nick Kreischer, Canterbury Green
- *Karen Schwichtenberg, Purple Blaze Enterprise LLC
- *Taylor White, Rewood Living Inc.



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Plus YOUR questions answered! Ask them before the meeting at

<https://impactfw.com/ask>

Registration deadline is this Thursday, November 8th at 12 Noon!

** All Cancellations **MUST** be made the Thursday **BEFORE** the Breakfast Meeting. **ALL** Cancellations **AFTER** the deadline will be charged a **NO SHOW** fee of **FULL PRICE ~ \$14 per person!** **

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Connecting the Dots ~ Associate Spotlight for November:

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8 Brilliant Ideas for Hosting Thanksgiving in an Apartment

Source: Steve Brown Apartments

No apartment is too small to serve up a memorable Thanksgiving dinner. Sure, it might take some planning and creativity, but that can be part of the fun! With these 8 tips, any apartment can be the perfect apartment for this year's Thanksgiving celebration.

Rearrange your Furniture and be Efficient with Space

Any apartment is going to feel smaller when you have a couch, television and coffee table sitting around the family room. Rather than trying to fit a long table in the middle of a cluttered space, relocate your furniture. Suddenly, you'll have plenty of space to get creative with!



Use Crock Pots and Hot Plates



Leaving stoves and ovens on can give off a lot of heat (and use a lot of energy). Especially if you've got a rather large crowd in a tight

apartment, things could start to get a little warm. Using crock pots and hot plates will keep your food warm while eliminating overheating.

Set the Mood with Proper Lighting

Overhead lighting can be as obnoxious as it is expensive. Thanksgiving is supposed to be cozy! Try using some alternative lighting to get everybody in the Thanksgiving spirit. Plus, replacing bulky lamps with hanging lights can free up a lot of space.



Save Room in the Fridge by Using Coolers for Drinks



There's no quicker way to clutter up a refrigerator than to stuff it with drinks. Save the stuffing for the turkey! Leave some room in the fridge for salads, side dishes and desserts by putting drinks in a cooler.

Use Festive Disposable Tableware



Let's just say that having a pile of dishes to do after everyone's gone isn't going to leave you feeling very...thankful. Ditch the fine china and glassware, and opt for disposable tableware. It can still look great and won't

leave you with hours of dishes to wash afterwards.

"Dress Your Folding Chairs" for Festive Seating

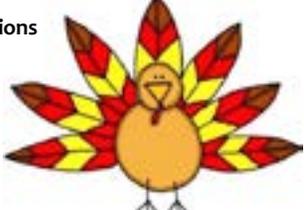
Two words define space-conservative seating for dinner parties: folding chairs. But this Thanksgiving, you don't have to settle for boring old folding chairs. Give your folding chairs a holiday facelift!



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Yesterday's Tradition With Today's Technology

Continued on page 23

8 Brilliant Ideas for Hosting Thanksgiving in an Apartment

Continued from page 22

Have Everybody Pitch In



If you're living in a small apartment, chances are you are either by yourself or sharing with a roommate or two.

Either way, it's

unthinkable that you should have to cook food and provide for everybody.

Ask your guests to chip in by bringing some of the side dishes. After all, Thanksgiving began with the American Indians and Pilgrims sharing food – why not continue the tradition!

Have Fun!

While there's sure to be a little bit of stress, hosting Thanksgiving should be a memorable and fun experience with your family and friends. Someday,

you'll look back with nostalgia on your days in your simple, little apartment, and marvel at how you accomplished so much in such a small space. Now go forth and create some great memories!



Have any tips for hosting Thanksgiving in a small apartment?

Share them with our membership on our Facebook page!



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Paparazzi ~ Seen on the Scene: October Breakfast Connection



At our **October Annual Meeting** on **October 16th** AAFW-NEI Members joined us to elect our **2019-2020 AAFW-NEI Board of Directors** and to get to know our **AAFW-NEI Committees**. Congratulations to our new Board Members: **David Lamb** with **RealAmerica Management**, **Sherry Shaw** with **Chronister Properties** and **Jon Roach** with **Edge Supply**!



Join us in November for **SOCIAL MEDIA MARKETING!**

Social Media is an effective marketing tool that allows you to reach the right audience at the right time. **Dustin Hensley** with **ImpactFW.com** will be joining us to share the latest trends and insights on the proper usage of social media for your business!

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Thank you to all the communities that are participating in this year's food drive! We will be servicing the food drive thru the week of December 10th at which time we will be collecting the barrels and delivering them to The Community Harvest Food Bank in time for the holidays.

If you would like to be a part of this food drive, please contact Buck, Scott or Diana at City Carpet Outlet at 260.442.2773 and we will be happy to get a collection barrel dropped off to you. If your company/community would like to donate money for the food drive, please contact the AAFW-NEI Office at 260.482.2916.



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~ EDITOR'S CORNER ~



We apologize for any incorrect information within the contents of these pages. Please notify us of any errors we have made and we will make the corrections.



If you have any news to report from your business or community, drop us a line and we will do our best to include it in the next issue of the OnSite.



THE DEADLINE FOR SUBMISSIONS FOR THE MONTHLY OnSITE IS THE SECOND FRIDAY OF THE MONTH.

The AAFW-NEI OnSite is a complimentary member benefit for AAFW-NEI members.

If you are not receiving a copy of the OnSite and would like to, contact Hope Zellers at (260) 482-2916.

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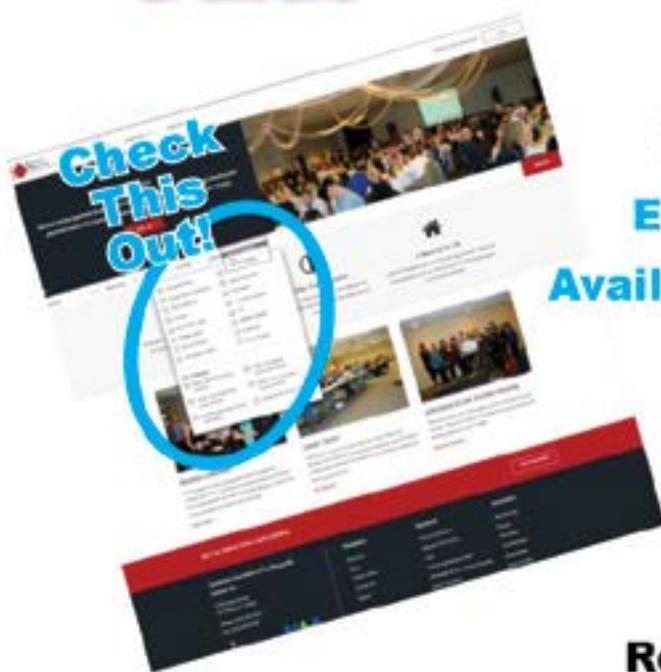
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OnSite Advertising Directory:



Please take a look at the following AAFW-NEI Members who help support the AAFW-NEI with their advertisements in this months issue of the OnSite!

o Company o	o Website o	o Page o
◆ Aardvark Pest Control	www.aardvarkpestcontrolinc.com	Page 26
◆ American Family Insurance - Tom Hendrix	www.tomhendrixagency.com	Page 8
◆ American Home Store Furniture & City Carpet Outlet, Inc.	www.americanhomestorffurniture.com & www.citycarpetoutlet.com	Page 32
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