



CHART YOUR COURSE FOR SUCCESS MAY EDUCATION REGISTRATION

~ Upcoming AAFW-NEI Events ~



Friday, May 5, 2017

Cinco De Mayo

Tuesday, May 9, 2017

May Breakfast Connection
8 a.m. @ Hotel Fort Wayne

Wednesday, May 10, 2017

Education 2017: Sales Strategies for Success
9 a.m. to 12 Noon @ AAFW-NEI Office

CLASSIFIED ADS

Property Manager

New Generation Management currently has an opening for a **Full Time Manager**.

No experience necessary.

Must have a High School diploma.

\$10.00 - \$11.00 depending on experience.

You will:

Collect Rent and other money owed and make deposits.

Interviewing and showing vacant units to prospective residents.

Handling resident concerns and complaints.

Communicate well with maintenance and recording service requests for maintenance.

For a full list of duties visit our **NEW** Career Center on our **NEW** Website!

Please send resume to:
Stephanie Oren at Steph@kellerdev.com
or call Stephanie at
(260) 497-7010 Ext. 244

E.O.E.

- ◆ **Sales Strategies for Success (3 CEC's)**
Wednesday, May 10, 2017
9 a.m. to 12 Noon @ AAFW-NEI Office
Instructor: Sherre Helmer, Dynamic Training for Results
Cost: Free for Education Subscribers
\$45 per person for Non Education Subscribers

During this fun, fast-paced session, leasing professionals will benefit from learning and practicing proven sales skills, which they can take back to their properties and begin using immediately. We will cover telephone techniques, relationship selling, resolving objections, closing and follow-up. New leasing consultants will gain confidence in closing, while the experienced sales person will walk away rejuvenated.

~ Registration & Cancellation Deadline: Monday, May 8, 2017 ~

Please Register: _____

Community: _____

Authorized Signature: _____

Cancellation Policy ~ ALL cancellations AFTER the cancellation date will be charged a NO SHOW fee of

\$10 per AAFW-NEI Member for Education Subscribers and \$45 per AAFW-NEI Member for NON Education Subscribers.