



Open your doors
of influence...

You hold the Key

JANUARY

30 PROPERTY ROUNDTABLE BREAKFAST - 1.5 CEC

8:30 am - 10 am @ Superior Lofts, 102 W. Superior St.
FREE to all AAFW-NEI Members
Share your successes and challenges in an open forum over a cup of coffee and breakfast with your peers in the multifamily industry.

FEBRUARY

7 REAC NOT REACT: BUILDING A SUCCESSFUL REAC PROGRAM - 5 CEC

9 am - 4 pm @ AAFW-NEI LJETC
Instructor: David Rudolf, Cinnaire
FREE for Education Subscribers; \$45 for Non Education Subscriber Members; \$90 for Non-AAFW-NEI members
Broken down into two sessions, this course will give you a great game plan from start to finish for your REAC program.

20 MAINTENANCE SHOP HOP- 1.5 CEC

11:30 am - 1 pm @ Cambridge Square
FREE for all AAFW-NEI Maintenance
Enjoy lunch and connect with other maintenance professionals for solutions in overcoming specific challenges, to share vendor contacts, and walk away with lots of great tips.

27 LEADING FROM THE HEART- 2 CEC

9 am - 11 am @ AAFW-NEI LJETC
Instructor: Sue Anthony, Regency Windsor Management Inc.
FREE for Education Subscribers; \$45 for Non Education Subscriber Members; \$90 for Non-AAFW-NEI members
This course will discuss how leaders can facilitate team work and communication.

MARCH

7 REPUTATION & REVIEWS - MANAGING SOCIAL MEDIA- 2 CEC

9 am - 11 am @ AAFW-NEI LJETC
Instructor: Hannah Jackson, Paul Davis
FREE for Education Subscribers; \$45 for Non Education Subscriber Members; \$90 for Non-AAFW-NEI members
The Reputations & Reviews - Managing Social Media Course will teach you how to use social media to better serve your company. There will also be time to address any struggles or areas that YOU would like some specific help in.

20 APPLIANCE REPAIR 101- 2 CEC

9 am - 11 am @ AAFW-NEI LJETC
Instructor: Mark Felger, CAMT, RealAmerica Management
FREE for Education Subscribers; \$45 for Non Education Subscriber Members; \$90 for Non-AAFW-NEI members
Join us for an appliance repair course that will look at refrigerators, stoves, dishwashers, and the parts to fix them!

APRIL

24 FAIR HOUSING 2019- 3 CEC

9 am - 11 am @ Allen County Public Library Downtown
Instructor: Angelita E. Fisher, Law Office of Angelita E. Fisher
FREE for Education Subscribers; \$45 for Non Education Subscriber Members; \$90 for Non-AAFW-NEI members
Discrimination complaints, undercover investigations & penalties are on the rise, it is imperative to abide by federal, state and local laws regarding fair housing.

MAY

8 MAINTENANCE SHOP HOP- 1.5 CEC

11:30 am - 1 pm @ CityScape Flats
FREE for all AAFW-NEI Maintenance
Enjoy lunch and connect with other maintenance professionals for solutions in overcoming specific challenges, to share vendor contacts, and walk away with lots of great tips.

29 THE RESIDENT IS NOT THE PROBLEM!- 3 CEC

9 am - 1:30 pm @ To be Announced
Instructor: Rick Ellis, CPM, ELLIS Consulting Group, Inc.
FREE for Education Subscribers; \$45 for Non Education Subscriber Members; \$90 for Non-AAFW-NEI members
This four-hour presentation teaches the property management professional how to identify Resident "problems" and "Problem Residents" and provides creative and effective techniques for dealing with both.

30 HOW TO PROMOTE YOURSELF ... AND MAKE YOUR COMPANY MEMORABLE- 2 CEC

10 am - 12:30 pm @ To be Announced
Instructor: Rick Ellis, CPM, ELLIS Consulting Group, Inc.
FREE for Education Subscribers; \$45 for Non Education Subscriber Members; \$90 for Non-AAFW-NEI members
Learn how to develop and nurture long term relationships with your customers in this fun and motivational seminar.

*Great for
Associate
Members*

*** All Education Subscribers receive 10% discount on certification & designation courses ***

Cancellation Policy: If as a subscriber, an employee registers for a course and does not cancel by the advertised cancellation date, a \$10 charge will be billed to the subscriber. Substitutions are accepted at any time. If you have a disability that may require accommodations to participate, please call (260) 482-2916.

The Apartment Association of Fort Wayne - NE Indiana

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